



Implementation Methodology

The UNTEXT Methodology is the Right Fields's implementation framework aimed at achieving customer delight. This Joint Project Delivery model ensures customer's control over the project through 5 distinctive steps – which is the true measure of a successful project execution.

CHALLENGES FACED IN IMPLEMENTING SOFTWARE PROJECTS

Statistics reveal that only 30% of comprehensive system solutions are a success. Implementing a successful IT system today needs much more than plain 'plug in' and 'operate'.

Some of the attributes of successful software project implementation are

- The software application is being fully used by the customer
- The software is adding value to the customer's business
- The software has achieved a positive return on the investment

But statistics reveal that more software projects fail than succeed. While the reasons for failed software project implementations are many, the top 5 reasons are

- Unreasonable & Ever-changing Expectations of the Customer
- Lack of Customer Commitment, Involvement and Ownership
- Poor Project Planning & Execution
- Incompetent Resources
- Inadequate training

Industry research and our experience indicate that the single most important factor in a successful software project implementation is Customer's involvement, commitment and ownership towards the project.



INTRODUCTION TO UNTEXT METHODOLOGY

The **UNTEXT**® Implementation Methodology is the outcome of time tested practices and industry experience. This framework has been designed and put in place by seasoned consultants with robust knowledge out of learning from previous implementations.



The **UNTEXT**® methodology is a global process molded to address the practicalities of complex solution deployments. This methodology is in line with the Sure Step® Methodology, recommended by Microsoft® for delivering Microsoft Dynamics implementations. At the same time, this methodology is adapted well to simplify the process to a great extent in order to overcome the challenges faced in a typical IT system deployment.

The 5 steps we demonstrate are

- Kick start
- Innovate
- Coordinate
- Grow
- Sustain

Right Fields's UNTEXT implementation methodology is a client focused project execution structure that is focused towards creating long term relationships with the client by ensuring successful project delivery.



PHILOSOPHY BEHIND UNTEXT METHODOLOGY

We at Right Fields understand the typical pain points faced by the customers during the IT drive in their organizations. Our very aim is to alleviate this pain and ensure an effective deployment that fills the gap between corporate expectations and results.

To achieve this result we propagate a structured process for the successful initiation, deployment and operation of your chosen system. Each step in this process is carefully thought out and logically designed to address the inherent bottlenecks at every stage of the deployment.

Initiate and consolidate business insights

This is the first step in the implementation where the client's generic & specific business insights and IT needs are understood by Right Fields. Based on the understanding, Right Fields would orient the client and jointly convert the client's business expectations to technology goals & roadmap. During this phase, the roles and responsibilities are defined and agreed upon factoring the project objectives.

Innovate – Review business experience and design innovative solutions

Based on the business expectations and insights analyzed mutually by both Customer and Right Fields, a structured design of the solution framework is arrived at. All the expectations that were mutually agreed upon are converted to detailed design and solution maps in consultation with the customer. Proofing tools such as paper prototyping and application prototypes are used to provide the customer – a near real look and feel of the proposed solution.

Coordinate – Coordinate to convert best business practices to repeatable processes.

In this stage, coordinated efforts by Customer and Right Fields are directed towards converting the best business practices into actual solutions. Joint energies are also focused towards ensuring the Customer's usage of the software solution by resolution to teething problems of the customer. But special emphasis is provided towards adequately orienting and training the Customer's application users so that they feel comfortable in taking ownership of the solution – which is THE TRUE MEASURE of a successful software project delivery

Grow – Grow to develop a competitive edge in the market with the enhanced process

Right Fields's journey with the Customer does not limit to ensuring successful implementation. Right Fields's endeavor would be to establish a long term relationship with the Customer and provide Innovative, Cost effective and Value Adding IT solutions that would enhance the competitive edge of the Customer in the market place.

Sustain – Sustain the growth and ensure continuous improvement

Continuous support for the IT solutions plays a very important part to ensure sustainability of customer's business growth. Right Fields would not only provide continuous IT support to the customer but also suggest methods to finetune the existing IT solutions.



CUSTOMER BENEFITS

Client centric approach – which ensures ROI, Usability and Ownership

The UNTEXT Methodology is purely client centric keeping in mind the Customer's business needs, success factors and the Customer's constraints. This methodology is based on three aspects from the customer's perspective: Positive ROI, Ownership of the software solution and usability of the solution thereby ensuring value addition to business.

Incorporates best business practices in Project Implementation

The UNTEXT Methodology is equipped with a repository of best business practices on software project implementation. It draws upon the experiences of the Right Fields team and the Sure Step Methodology recommended by Microsoft.

Structured yet flexible approach which ensures adaptability

The UNTEXT Methodology has the adaptability to change and provides best-fit implementation methodology to the client by drawing upon the repository of its experiences and best practices followed while implementing similar type of projects or for similar type of organizations.

Ensures stability by providing continuing support for the IT solutions

The UNTEXT Methodology is aimed at establishing long term relationships with its Customers by providing continuous support to the solutions implemented and offering value adding IT solutions and services.



Right Fields is a multi-competent organization that provides its customers with access to a competitive supply chain. Right Fields focuses on providing ERP and BI Solutions, Custom Software Development, Application Maintenance & Support, Application Development & lifecycle management and Staff augmentation services.

OUR GEOGRAPHICAL COVERAGE

Right Fields while having its central delivery and head quarters in the IT corridor of Chennai, India is also establishing a satellite of partner organizations to offer local account management and relationship comfort for customers

Our office:



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Our Partner locations:

DUBAI

QATAR

SULTANATE OF OMAN

BAHRAIN

SRILANKA

