



Microsoft Dynamics - Partner Services



ABOUT RIGHT FIELDS

Right Fields is a global IT services company focusing on **Microsoft Dynamics** suite of ERP and CRM solutions. Right Fields was founded by a team of seasoned professionals with the mission of “*being a reliable provider of solutions and services that deliver high business value to customers at affordable prices*”. Founded in 2007, the team @ Right Fields acquired the competency certifications in Microsoft Dynamics suite’ which enabled the company secure **Gold Certification** status from Microsoft in less than 6 months – a feat achieved by very few companies. Today, the 30+ experienced team in Right Fields has built a **Center of Excellence** in Microsoft Dynamics for niche’ industry vertical solutions.

MICROSOFT DYNAMICS CENTER OF EXCELLENCE

The team @ Rightfields possesses deep experience and expertise in providing Microsoft Dynamics solutions to its customers. The team has been providing Microsoft Dynamics solutions for over 5 years – which is almost equal to the introduction of this solution in India.

Currently, the Right Fields’ Center of Excellence is characterized by...

- **World class functional and technical experts** in Microsoft Dynamics, ALL of them Microsoft Dynamics Certified
- **Experienced professionals in Microsoft Dynamics** with project exposure in multiple geographies including India, Sri Lanka, Middle East, USA, Europe & Australia
- **Exposure to varying project delivery models** in Microsoft Dynamics: Rapid implementation, Big Bang approach, Phased delivery model; Completely onsite, completely offshore, hybrid implementation model.
- **Experience of delivering multiple Microsoft Dynamics services** : Implementation, Post Implementation Onsite Support, Post Implementation Remote support, Training, Product Development, Project Enhancements, Trouble shooting & Bug fixing.

Success story so far

9 customers in 9 months

Gold Certification in record time

Strong team of 30+ consultants

Certified implementation partner for:

*Fullscope - Process Manufacturing
Folio Dev - Professional Services
Dynamics Software - Service Management
Gale Force - CRM in the BFSI segment
Qlikview - Business Reporting*

Team Attributes

5+ years experience - Dynamics AX | NAV

Multi-country implementation experience

32 experienced Dynamics consultants

100% Certified in Dynamics AX / NAV

Handled Rapid & Large Implementations

Experience in AX Vertical Solutions development

SERVICES FOR MICROSOFT DYNAMICS PARTNERS

Rightfields has always worked in collaboration with its partners and created win-win situations – through which both can expand their reach and scale. In line with this philosophy, we offer Dynamics Services (AX | NAV | CRM) to the partners of Microsoft Dynamics, in support of our partners to expand their operations in Sales, Implementation and Support.

CAPACITY AUGMENTATION (STAFFING SERVICES)

Right Fields augments Microsoft Dynamics (AX | NAV) implementation projects by providing qualified and experienced Microsoft Dynamics consultants, who could work onsite at client locations or provide offshore support. Our consultants are ideal for staffing assignments and can work as Microsoft Dynamics technical and functional experts as they have in-depth Microsoft Dynamics expertise, experience of handling multiple implementations and exposure to international project work environments.

Currently the team @ Right Fields is characterized by

- Experienced consultants who have between 3-5 years of Dynamics AX | NAV implementation experience
- Functional consultants having at least 5 years of domain / industry experience
- Multiple Microsoft Dynamics AX | NAV implementation experiences
- Global Exposure to working in Dynamics projects in India, Middle East Asia and USA and Australia

Today, Right Fields has got a positive feedback and repeat business from the customers in Middle East and Europe in this segment.

CUSTOMIZATION AND VERTICAL DEVELOPMENT

Right Fields supports Microsoft Dynamics AX | NAV partners by providing customization services and vertical development services. The development can also be off-shored to Rightfields thereby saving costs to the IBI / ISV Partners. Right Fields has the experience of working with European IBI / ISV Partners to develop vertical solutions or develop customization components for a specific client in Microsoft Dynamics AX.

Case Study: A European ISV with a Service management vertical on Dynamics AX:

Right Fields completely developed a specific module for the service management vertical on Microsoft Dynamics AX for this client. The development lifecycle was completely developed offshore. However, the offshore center was a virtual extension of the onsite center where the project manager from onsite center was monitoring the development progress online. The development was completed on time and the quality of the deliverables was in line with the expectations. The offshore team was acknowledged with a positive feedback and the module was released as a hot-fix to its 70+ customers worldwide.

TRAINING SERVICES

Right Fields provides professional Training Solutions on Microsoft Dynamics AX | NAV | CRM. Right Fields has a fully equipped training center (in Chennai, India) and qualified trainers to impart Microsoft Dynamics training in both functional & technical domains. The training services are also be provided onsite at client / partner locations as well. Training is provided in-line with Microsoft course curriculum. However, we also bundle the lessons learnt out the implementation experience while imparting the Microsoft Dynamics training which has been a **key differentiator in our approach**.

UPGRADE SERVICES

Right Fields offers services focused on Dynamics partners who are looking for an efficient and cost effective means to perform version upgrades for their ISV solutions or implementation clients. With prior experience of providing upgrade services, Right Fields has a structured upgrade methodology to upgrade the existing versions of Microsoft Dynamics AX to the current version.

Case Study: An Indian ISV with Enterprise Asset Management solution on Dynamics AX:

Right Fields provided upgrade services to an Indian ISV to upgrade its enterprise asset management solution from Microsoft Dynamics AX 3.0 to Microsoft Dynamics 2009. Through a combination of structured methodology and competent AX consultants, Right Fields could solve some complex issues relating to the project and completed the project in quick time.

SUPPORT SERVICES

Right Fields provides support services to the client on behalf of the partner, either on an onsite model, offshore model or on a hybrid model. Right Fields can provide Microsoft Dynamics AX support in the form of

- Core Dynamics AX | NAV support such as enhancements, bug fixing, user handholding and migration / upgrade services
- Optimization of existing Microsoft Dynamics implementations
- Infrastructure Support: SQL / Oracle database administration, Implementation of Clustering & Load balancing services
- Implementation of Microsoft stack of offerings with Microsoft Dynamics such as Share Point Portal services, BizTalk server services, SQL Reporting services.